

CPP ANNUAL USE OF CAPITAL SURVEY - 2010



NAME OF INSTITUTION

(Include Holding Company Where Applicable)

Holding Company: Redwood Financial, Inc. Subsidiary: HomeTown Bank

Point of Contact:	Dean K. Toft, President/CEO	RSSD: (For Bank Holding Companies)	0
UST Sequence Number:	199	Docket Number: (For Thrift Holding Companies)	H-2478
CPP/CDCI Funds Received:	2,995,000	FDIC Certificate Number: (For Depository Institutions)	6278
CPP/CDCI Funds Repaid to Date:		Credit Union Charter Number: (For Credit Unions)	
Date Funded (first funding):	January 09, 2009	City:	Redwood Falls
Date Repaid ¹ :	N/A	State:	Minnesota

¹If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).

☐ Increase lending or reduce lending less than otherwise would have occurred.

☐ To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, commercial mortgage loans, small business loans, etc.).

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☐ Increase securities purchased (ABS, MBS, etc.).

☐ Make other investments.

☐ Increase reserves for non-performing assets.

☐ Reduce borrowings.

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☐ Increase charge-offs.

☐ Purchase another financial institution or purchase assets from another financial institution.

☒ Held as non-leveraged increase to total capital.

In 2010, approximately \$625,000 was used to pay dividends on the TARP CPP preferred stock as well as support other holding company activities. The balance of the TARP CPP funds, approximately \$370,000, will be used to support further lending activities or pay TARP CPP payments.

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What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?

The capital infusion of CPP funds has enabled the holding company, Redwood Financial, Inc. to avoid requiring dividend payments from its subsidiary, HomeTown Bank, to support the activities of the holding company. This has allowed HomeTown Bank more capital to support lending activities.

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What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?

In 2010, HomeTown Bank was able to grow total loan volume about \$5.4 million, an increase of about 4.3%. Most of the increase was in agricultural and commercial loans. Without the CPP funds, some of this additional lending may not have happened as some of the bank cash would have been paid to the holding company in the form of a dividend to support the holding company needs.

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Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.